FiberLight

FIBER FORCE

OFFER ONE

ON-NET DATA CENTERS

EXCLUSIVE SAVINGS THRU DEC. 31, 2026



5G & BELOW — **3X MRR**

10G AND 100G WAVE — **2X MRR**

100G DEDICATED INTERNET ACCESS — **1X MRR**

- One-time payment upon customer service installation.
- On-Net Data Center to On-Net Data Center Only
- 3yr Minimum Term Required
- Customer is Responsible for Cross Connects
- DIA- /29 included; Anything Over is Cost Associated

SERVICES & PRICING

	Term	36	60
Dedicated Internet Access	1G	$575	$525
	2G	$725	$675
	5G	$800	$750
	10G	$1,175	$1,100
	100G	$7,500	$6,000
EVPL Point-to-Point	1G	$625	$575
	2G	$775	$725
	5G	$850	$800
	10G	$950	$900
Wavelengths	100G	$1,975	$1,650

OFFER TWO

LIT BUILDING

SELL LIT TODAY FOR 2X MRR THRU DEC. 31, 2026

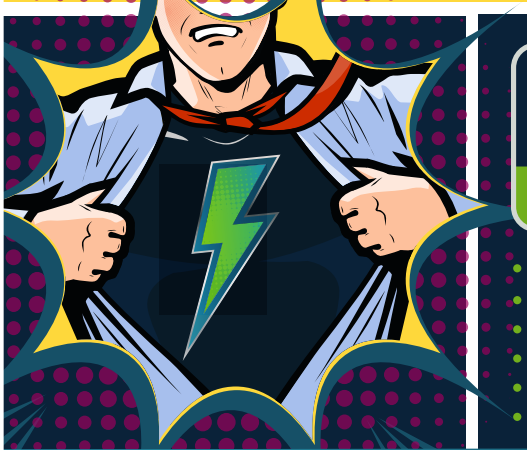


2X MRR ALL LIT BUILDINGS

- One-time payment upon customer service installation
- 3yr Minimum Term Required
- DIA- /29 included; Anything Over is Cost Associated

- **LIGHTNING-FAST INSTALLS** — Get connected in no time!
- **CUSTOMER-FIRST APPROACH** — We focus on YOUR needs.
- **EXCLUSIVE RATES** — Special pricing for businesses in lit buildings.
- **24/7 HERO-LEVEL SUPPORT** — Always here when you need us.

+ STACKABLE BONUS +



$250	$500	$1,000
1 New Logo	2 New Logos	3+ New Logos

- This bonus may be "stacked" with the other SPIFFs. (Including Data Center and Lit Building promos)
- Applies to net new customers only (no existing)
- Contract must be executed during promo period. (Install time does not impact payout)
- Bonus is paid out once per agent, based on tier achieved
- Open to all registered sub-agents under an approved TSD
- Opportunities must follow standard FiberLight registration and qualification process

VIEW ON-NET BUILDINGS & DATA CENTERS

These one-time payouts are exclusive to New FiberLight End-User Customers (defined below) or current FiberLight Customers who are adding a new location for Service and are paid upon FBL's sole discretion. New FiberLight End-User Customers are defined as a Customer who (i) is initiating Services (defined below) with FiberLight for the first-time, or (ii) formerly was a FiberLight Customer but terminated all Services with FiberLight and is initiating Service with FiberLight again. All Service orders must be classified as "Closed Won" in FiberLight's Salesforce.com to be eligible for payment. Notwithstanding, payment and New FiberLight End-User Customers classification shall be at FiberLight's sole and absolute discretion. FiberLight reserves the right to terminate this program at any time without notice. This offer will apply for a limited period of time, beginning January 2, 2026 and expiring on Dec. 31, 2026.