



BATTLECARD

SPRING 2023

FiberLight News

Charlotte North Carolina Footprint Expansion

FiberLight Expands Fiber Network with Charlotte-to-Atlanta Route that Delivers 400Gbps and 100Gbps Ethernet Capabilities

- Strategic expansion for critical high-bandwidth, low-latency requirements
- New route provides a direct path
- Full suite of fiber products: 1G to 400G

Eagle Pass Interconnectivity

FiberLight and MDC Data Centers Announce New Data Center that Enables Diverse Interconnectivity between the U.S. and Mexico

- New Fiber route providing diverse options for Cross-Border Connectivity
- High-capacity infrastructure to Dallas | Austin | Houston | San Antonio
- Solutions: Wavelengths, Ethernet, Dedicated Internet Access
- Service Options: 1 Gbps, 10 Gbps, 100 Gbps, 400 Gbps

MORRISON & Co Completes Acquisition of FBL

Morrison & Co completed its acquisition of FiberLight April 20, 2023

Bright Future to cultivate and serve our 30 regional markets with core connectivity, to expand our footprint, and continue to provide customer-focused solutions

FiberLight Appoints Bill Major as CEO

Transformative Leadership

Purposeful Changemaker

Customer Focused

Industry Mastery

FiberLight Appoints Peter Gallagher as COO

Operational Expertise

Expansion & Network Scaling

Planning & Development

Growth Focused

Network for Data Center Interconnectivity

New Data Center Promotions & Pricing

- Competitive Flat-rate Ethernet Pricing up to 10Gbps
- Nationwide standardized/simple pricing in metros and between markets
- Cost-effective solutions from remote data centers to fabric providers for access to cloud service providers

High-Speed Direct Connectivity

- 148 Major Data Centers
- IXP (Internet Exchange Providers)
- All FiberLight OnNet Facilities
- Diversity Options Available

Private Network Cloud Connectivity for Hybrid Architecture Enablement

- Expanded Footprint - Access to top cloud destinations
- Maximize Security - Secure & dedicated path direct to cloud provider
- Increase Performance - High-speed, low latency, predictable connectivity
- Save on data transfer fees for cloud egress with private connectivity (Direct Connect/Express Routes)

CONNECTION & TRANSFORMATION

Border Crossing Capabilities

- Easy connectivity into Mexico from McAllen, Laredo, El Paso, & Eagle Pass
- Move data from Mexico into Texas and throughout the US
- Diversity & low-latency options
- Flexible solutions
- Over 100 Colocation facilities to support transmission equipment for dark fiber solutions

400 GBPS Moving Mountains of Data

- Enabling a new level of scale
- Our Fastest, Highest-capacity bandwidth
- Scalable, secure connectivity

OUR BORDER POPs

McAllen, TX

- 2 Cross Border DC Presence
200 S. 10th St. | 422 S. 11th St
- Waves
- Ethernet
- DIA
- Dark Fiber
- Diverse Lit Service from Border

Laredo, TX

- 2 Cross Border DC Presence
13619 Cabezut Dr. | 520 Matamoros St.
- Waves
- Ethernet
- DIA
- Dark Fiber
- Diverse Lit Service from Border

El Paso, TX

- 1 Cross Border DC Presence
11455 Cedar Oak Dr.
- Waves
- Ethernet
- DIA
- Dark Fiber
- Diverse Lit Service from Border

Eagle Pass, TX

- 1 Cross Border DC Presence
500 Bliss St.
- Waves
- Ethernet
- DIA
- Dark Fiber
- Diverse Lit Service from Border

- New unique TX route from border to San Antonio
- Create new diversity & latency options with other border routes