

# CLOUD CONNECT /



FiberLight Cloud Connect helps enterprises get the most out of cloud computing by utilizing a private connection through our cloud exchange partners to preferred cloud destinations.

We design, build, and deploy mission-critical fiber networks and responsive customer experiences, ensuring business continuity and igniting digital transformation.



Today, 96% of enterprises have a cloud strategy

Cloud usage will quadruple by 2020, reaching 92% of all data center traffic!

Top 2 challenges faced by enterprises are security and managing spend



One provider for **end to end cloud connectivity**, simplifying network management

Savings up to **77% on egress fees** from cloud providers and scalable bandwidth **up to 10G**



## What's In It For You?



Access to all major cloud providers including **Azure, AWS, Google, IBM, and Salesforce**

More reliable computing and connectivity **across the United States**



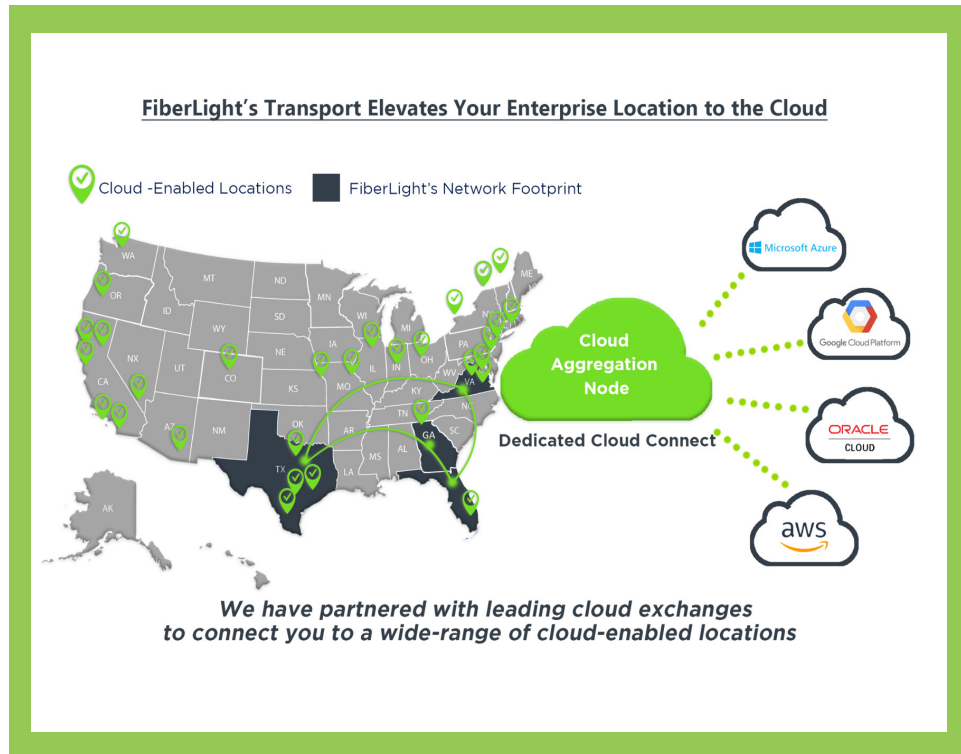
FiberLight is a trusted partner for organizations embarking on a **digital revolution!** We ensure **reliable, scalable connections** between your commercial location and the cloud.

## Why FiberLight?

Nearly unlimited bandwidth that scales on demand /  
No middlemen means better business continuity /

Collaborative codesign or standard offerings for more choice and control /  
Flexible contracting and pricing /

# Optical Network Footprint in Fastest Growing Markets



## Better Networks Start With Purpose-Built Fiber

FiberLight has decades of experience designing, engineering, building, and optimizing fiber optic networks. Our success in building better fiber networks has been driven by a simple formula: the right people in the right places making the right investments.

With a constant focus on simplicity, we've made it our mission to drive reliability for businesses, improve reach for network solutions, and enable partners. Our culture of hustle allows us to respond better than anyone else in the industry, enabling higher touch relationships that provide lasting business value. Every solution, no matter how tailored, comes with FiberLight's best in class service and support features, including:

- / Lit transport solutions from 10Mbps to 100Gbps
- / Codesigned, custom built Dark Fiber routes
  - / State of the art network infrastructure
  - / Around the clock service and support

**MAP YOUR LOCATION AGAINST FIBERLIGHT'S NETWORK**

To learn more about FiberLight's suite of high-performance connectivity options, please email [sales@fiberlight.com](mailto:sales@fiberlight.com).

### About FiberLight

FiberLight designs, builds, and deploys one-of-a-kind fiber networks to ignite and support digital transformation. Today FiberLight owns over 14,007 route miles of robust fiber networks in over 44 key growth areas in US cities and towns within Florida, Georgia, Maryland, Texas, Virginia, and Washington, D.C

