



John Kelly

**Vice President
Federal Sales & Support
FiberLight Government Solutions**



As Vice President for FiberLight Government Solutions, John Kelly manages the public sector channel relationships with FiberLight's carrier government partners, systems integrators and all direct Civilian, Defense, and Intelligence agencies.

An accomplished industry professional, Mr. Kelly has almost 20 years of progressive telecommunications industry experience in Sales and Engineering support positions with carrier partners Cable & Wireless, MCI, Global Crossing and Qwest Communications. Prior to joining FiberLight, Mr. Kelly worked for Qwest Government Services, Inc., architecting and negotiating complex federal network designs and services arrangements under the GSA Networx contract, supporting both federal agencies and system integrators including Harris Corporation, CSC, Northrop Grumman and General Dynamics.

Mr. Kelly has an undergraduate degree in Business Management from Washington College and a Master of Arts in Telecommunications from George Washington University. He has lived in the national capital area for more than 35 years and currently resides in Vienna, VA.