

Customer Testimonial



Situation

NAME: **Paul Bint, CEO, ColoHouse Miami Data Center**
PURCHASE: Purchased a protected Gigabit Ethernet Circuit
RESULT: 1000 MBPS network protected Ethernet transport service.

Critical Issue

As a new ultra-secure data center in the greater Miami area, we were required to have protected capacity and protected Ethernet service to meet N+1 level redundancy for a fully redundant network. FiberLight had the reputation and capability to meet our 100% uptime requirement.

Reason

Other providers could meet the capacity levels we needed but not the 100% uptime requirement, which meant they could not ensure business continuity. That made it a dealbreaker for those other providers and a deal maker for FiberLight.

Capability (when, who, what)

We built our new 24,000 square foot facility to withstand hurricanes and provide customer savings through the use of energy efficient electrical and air conditioning, so we needed a transport provider that could not only provide fair pricing so we could pass those savings on to our customers but offer choices of providers and carrier hotels while guaranteeing quality service. FiberLight uses state-of-the-art equipment that stands up to the test of the new design technology we've deployed, while meeting our stringent requirements of diversity, redundancy and 99.999% uptime.

FiberLight Provided

FiberLight was able to provide a quick turnaround on an end-to-end solution for us that included a protected Gigabit Ethernet circuit coupled with protected Ethernet transport. We chose FiberLight because they were able to "build to suit" which not a lot of providers offer, and they were able to scale it based on the growth of our customer base over time.

Result

Over the past six months, **we've had 100% uptime on the circuit**, and our customers are pleased with the amount of bandwidth they receive for transport of delay-sensitive data, data replication and disaster recovery, as well as other services such as rack and cage space and cross connects. From a sheer performance aspect, we couldn't be more pleased with the LightSource Ethernet products we are using and recommend FiberLight to our customers as well.

About Us

ColoHouse is a premier Miami Data Center and Miami Collocation facility, and a leading provider of carrier neutral data center services in North America. With 24,000 square feet of space available at its carrier grade, Category 5 protected facility in downtown Miami, ColoHouse provides its customers with extraordinary customer service. ColoHouse's Miami Collocation facility has utilized the latest technological innovations in providing world class reliability and connectivity to ensure business continuity for its customers' mission critical operations.

ColoHouse has responded to major customer points of dissatisfaction such as poor design, faulty processes, hidden charges, and high costs in North America Collocation and Miami Collocation. ColoHouse clearly outdistances the competition in various forms. ColoHouse is led by industry veterans who have the experience and skills necessary to produce the high quality service that customers deserve. Contact us today and allow us to personally tell you why ColoHouse is your best choice for Miami Collocation and Miami Data Center services in the United States.

